

Message Text

UNCLASSIFIED

PAGE 01 KADUNA 00305 171016Z

17

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

----- 044768

R 170958Z MAR 76

FM AMCONSUL KADUNA

TO USDOC WASHDC

INFO SECSTATE WASHDC 3324

AMEMBASSY LAGOS

UNCLAS KADUNA 0305

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 753/04/P0013

2. 031576

3. D. JENSEN

4. 753 NIGERIA

5. IDR

6A. REPLY TO --

6B. MR. BAYO OTEGBAYO, MANAGING DIRECTOR

6C. BAYO OTEGBAYO AND SONS

ND. 12, ABUBAKAR KIGO ROAD

P.O. BOX 506

KADUNA, NIGERIA

7. CABLE -- TEL 062-43125

8. CO. REF. --

9. 102

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 KADUNA 00305 171016Z

10. 2082XXX-0001 BEER (ALCOHOLIC BEVERAGE)

2085XXX-0001 BEVERAGE ALCOHOL, ETHYL AND GRAIN

32610XX-0010 VITREOUS AND SEMIVITREOUS PLUMBING

FIXTURES, ACCESSORIES AND FITTINGS

FIRM WAS ESTABLISHED IN 1967 WITH A WORKING CAPITAL OF N60,000. SHARE CAPITAL AUTHORIZED IS N100,000 OF WHICH N60,000 HAS BEEN PAID IN. FIRM'S ANNUAL SALES VOLUME IS N344,007.83. IT HAS ITS HEADQUARTERS IN KADUNA WITH A BRANCH OFFICE AT 187, SABO ROAD, OSHOGBO, OYO STATE, NIGERIA. FIRM'S EXPANSION PLAN IS THE ESTABLISHMENT THROUGH JOINT VENTURE WITH A U.S. FIRM, A PLANT FOR THE MANUFACTURE OF NAILS, HINGES AND ALLIED PRODUCTS IN NIGERIA.

BAYO OTEGBAYO & SONS ARE BEER DISTRIBUTORS FOR THE NIGERIAN BREWERIES LIMITED, A PREMIER BEER AND SOFT DRINKS MANUFACTURING COMPANY IN NIGERIA. THEY ARE ALSO HOTEL OPERATORS. THEIR BANKERS, UNITED BANK FOR AFRICA, KADUNA BRANCH AND THE STANDARD BANK OF NIGERIA LIMITED, KADUNA SOUTH BRANCH CONSIDERED THE FIRM "HONEST AND GOOD FOR THEIR NORMAL BUSINESS COMMITMENTS," ADDING THAT THEIR ACCOUNT "IS CONDUCTED TO OUR SATISFACTION". MINISTRY OF TRADE DESCRIBED FIRM AS ACTIVE AND PROMISING BUT ADVISES THAT BUSINESS SHOULD BE CONDUCTED ON CASH BASIS. CONSULATE RECOMMENDS FIRM FOR NORMAL BUSINESS TRANSACTIONS TO INTERESTED U.S. FIRMS.
BURKE

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976KADUNA00305
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760100-0698
From: KADUNA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760352/aaaabtw.tel
Line Count: 86
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: wolfsd
Review Comment: n/a
Review Content Flags:
Review Date: 29 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29 JUN 2004 by chengls>; APPROVED <07 SEP 2004 by wolfsd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, NI
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006